

Exploring the World and Meeting Its People

# Shipping For Overlanders

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# Bona Fides

- 43 Countries
- Travel by foot, auto, motorcycle, overland expedition vehicle, train, bus, plane
- Full-time overlanding
- Shipped by truck, air and ocean



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[www.HackneysTravel.com](http://www.HackneysTravel.com)



# International Shipping Types

- Air
- Ocean



# Air Freight

- Bicycles
- Motorcycles
- Antonov An-225 Mriya Cargo



# Air Freight

- Usually on time
- More reliable
- High precision tracking
- Full unit shipping (vs LCL)
- Process friendlier to outliers
- Costs more, but less than you may think



# Ocean Freight

- Container size vehicles
- Larger-than-container size vehicles

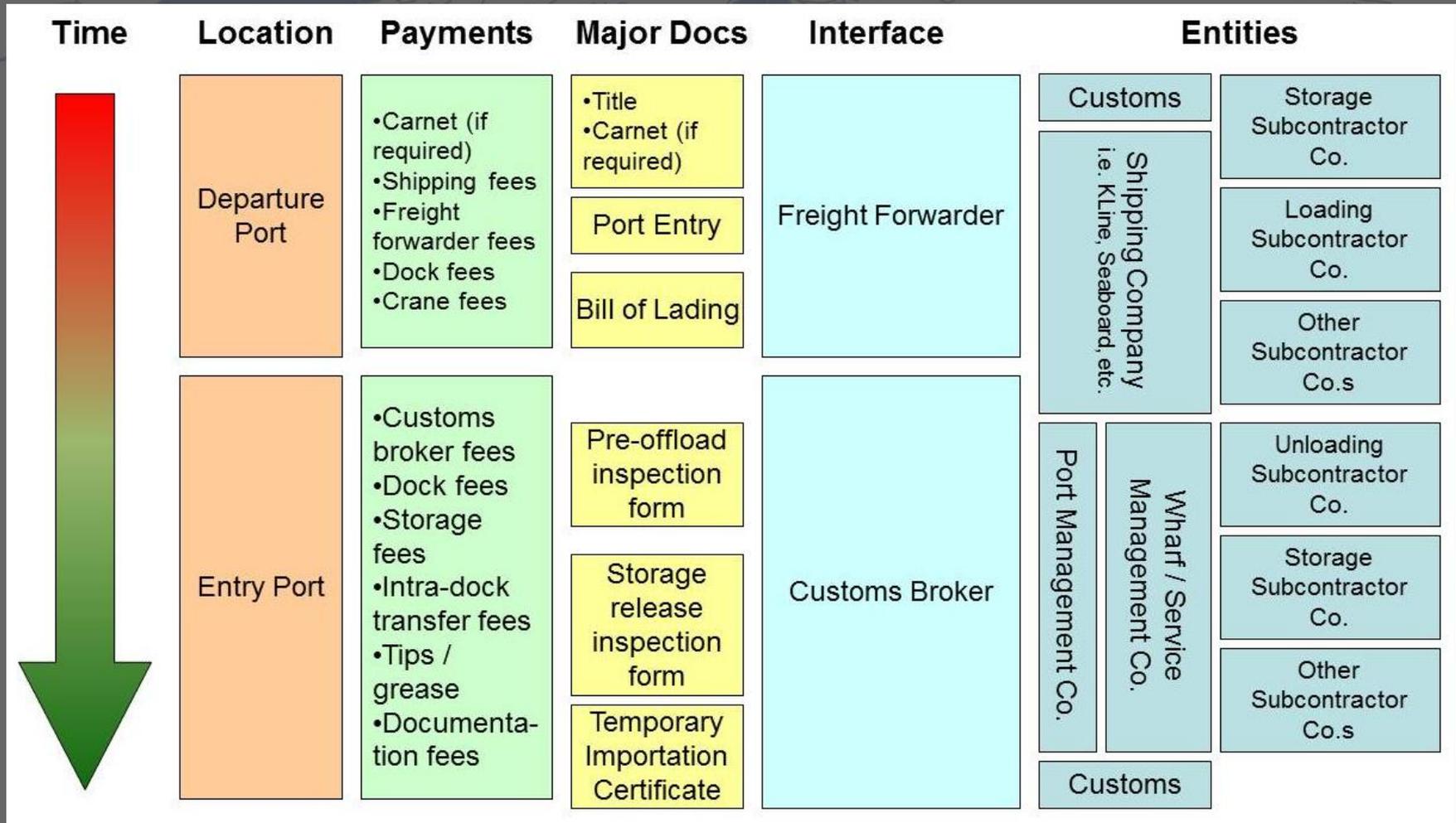


# Other

- Truck
- Train
- Lake ship
- Small boat
- Barge



# The Shipping Process



# Short Version

- Freight Forwarders and Customs Brokers are worth the money
- Ship via container
- Things take longer than you think they should



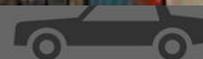
# Verbose Version

- Perspective
- Shipping methods
- Bribes
- Documents
- The Players
- Preparation
- Arrival
- Cargo arrival
- Costs
- Routes
- Insurance
- Terms

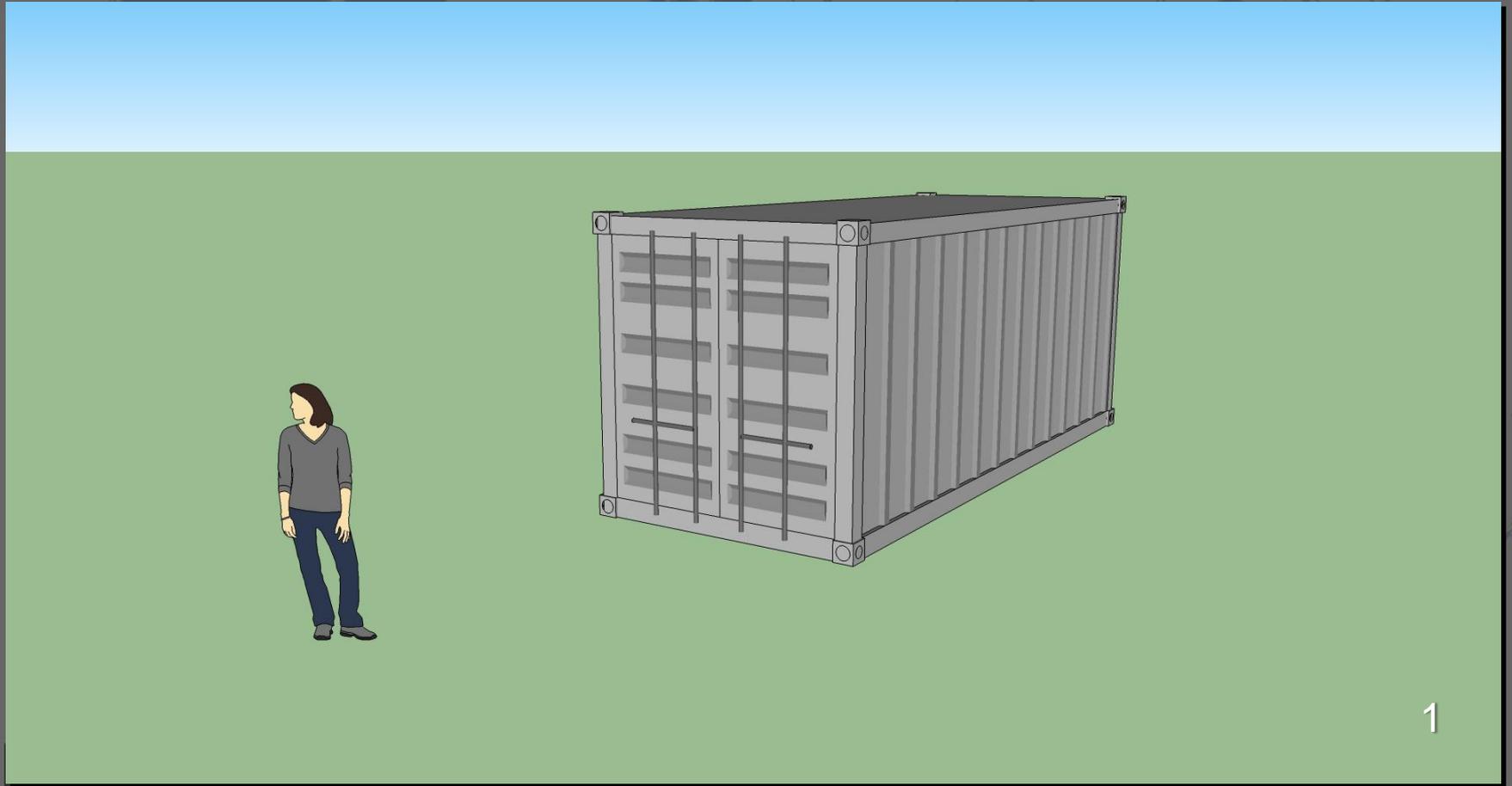


# Perspective

- You will ship 1 – 10 times per lifetime
- You ship one TEU
- Industry ships 120 million TEUs per year



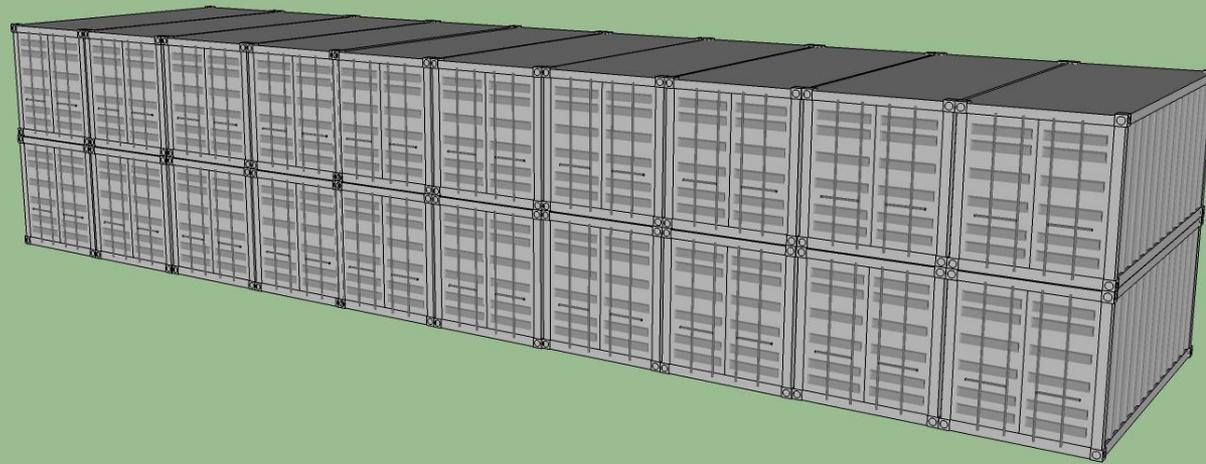
# Perspective



1

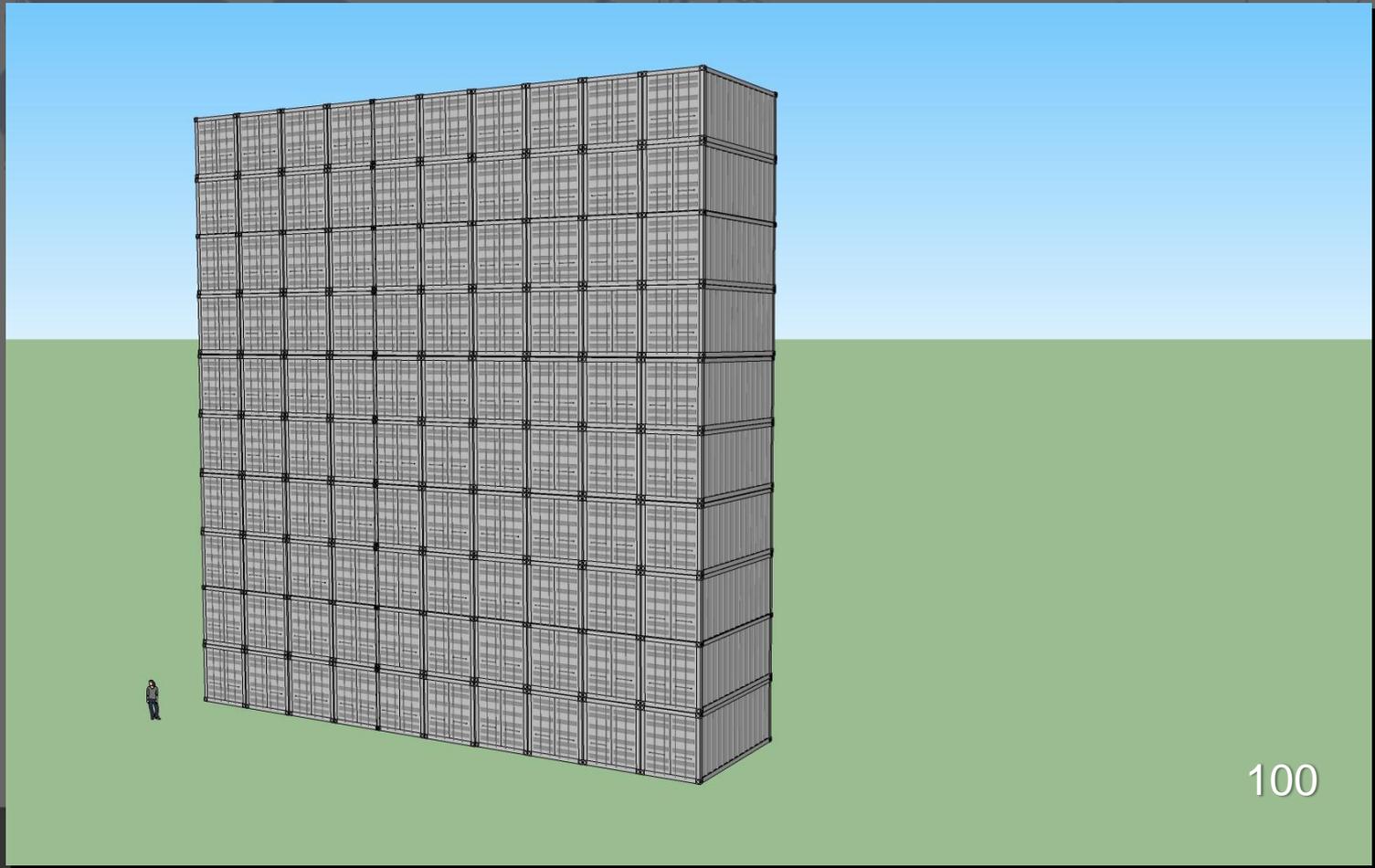


# Perspective



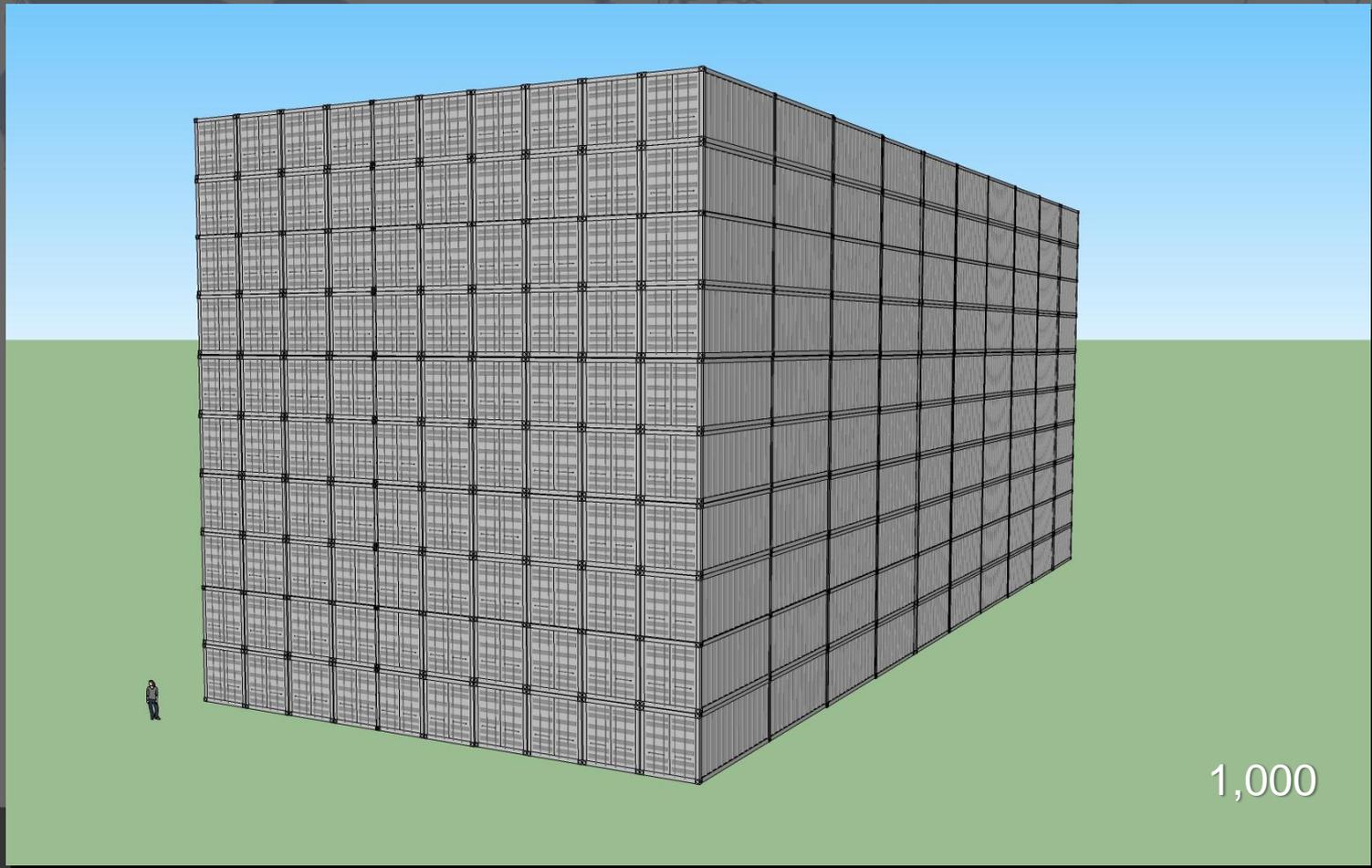
10

# Perspective



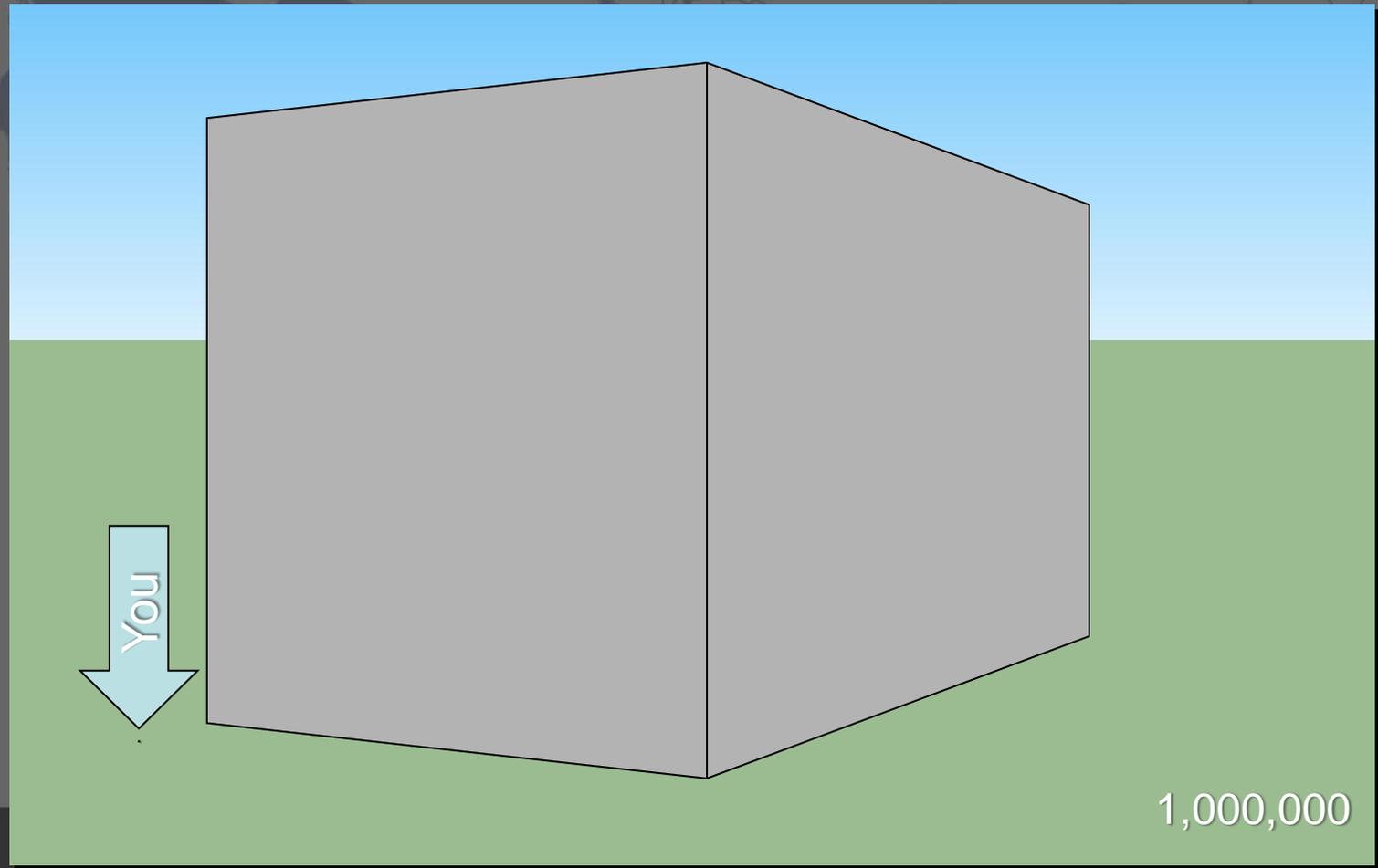
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# Perspective



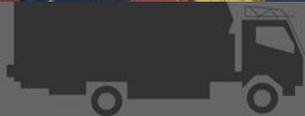
1,000

# Perspective



# Perspective

- You vs. 120,000,000



# Perspective

- Shipping industry optimized for big shippers
- You are an outlier
- You are the exception
- You require 100x more handholding than normal shipping customers
- Patience and perspective will be rewarded



# Air Methods

- Air
  - Crate
  - Open pallet



# Ocean Methods

- Container
- Less Than Container (LCL)
- Flat Rack
- Roll On – Roll Off (RoRo)
- Crane & Cradle



# Best Ocean Methods

- Container
  - Ship via container if at all possible
  - World shipping system is optimized for containers
  - Avoid LCL, use a single container with only your goods
- RoRo
  - Best for large vehicles



# 20' Container Dimensions

- Internal dimensions:
  - Length: 19' 4" / 5.900m
  - Width: 7' 8" / 2.350m
  - Height: 7' 10" / 2.393m
- Door opening:
  - Width: 7' 8" / 2.342m
  - Height: 7' 6" / 2.280m

Dimensions Vary  
Measure Prior to Shipping



# Flat Rack

- Not available in all ports
- Low volume ports require wait for a flat rack to arrive via ship



# Crane & Cradle

- Avoid if possible
- Only method in many small ports for vehicles



# Bribes

- Service charge, expedited fee or bribe?
- Avoid direct payments
  - Use freight forwarder / customs broker for distribution
- Be aware of local customs and expectations



# Documents

- Prepare lots of color, 2 sided copies prior to departure
- Use copies in dev countries
- Entry goal is a stamped carnet or temp import document
- Patience is key; you will be somewhere else soon, they won't be

•Title  
•Carnet (if required)

Port Entry

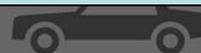
Bill of Lading

Pre-offload inspection form

Storage release inspection form

Temporary Importation Certificate

Focus on the Goal



# Typical Documents

- Passport(s)
- Vehicle title
- Vehicle registration
- Vehicle insurance
- Liability insurance
- Carnet
- Bill of Lading
- Temporary import document
- Proof of prior country exit
- Inspection docs
- International driver's license





# Carnet Parts

- Three part form
- Entry certificate
- Entry stamp area
- Exit certificate
- Exit stamp area
- Certificates are retained @ border

The image shows two identical copies of a Carnet de Passages en Douane (CPD) form, which is used for temporary importation of vehicles into Canada. The forms are filled out for a BMW R1150GS Adventure motorcycle. The top copy has a red circular stamp in the center, and the bottom copy has a red circular stamp in the center. The forms are annotated with blue arrows pointing to specific areas: 'Entry Stamp' points to the top right, 'Exit Stamp' points to the top right, 'Exit Certificate' points to the bottom right, and 'Entry Certificate' points to the bottom right. The form includes fields for importer info, vehicle description, registration details, and customs officer signatures. The CPD number is Bes-780426 and the date is MAR 01 2005.



# Carnet Process - Entry

- Stamp and sign entry stamp area
- Stamp and remove entry certificate

The image shows two identical Carnet forms for a BMW R1150GS Adventure motorcycle. The forms are filled out with the following details:

- Importation info / L'importation:** 2004
- Year of manufacture / Année de construction:** 2004
- Net weight of vehicle (kg) / Poids net du véhicule (kg):** 600 lbs.
- Value of vehicle / Valeur du véhicule:** \$27,000.00 Can.
- Chassis no. / Numéro de châssis:** BMW R1150GS Adventure
- Make / Marque:** BMW
- Engine no. / Numéro de moteur:** BMW
- No. of cylinders / Nombre de cylindres:** 2
- Displacement / Déplacement:** 1,150 c.c.
- Coastworks / Accessoires:** Motorcycle
- Type (car, heavy, light, utility, motor, etc.) / Type (voiture, camion, etc.):** Motorcycle
- Colour / Couleur:** Black
- License/Category / Catégorie de permis:** Black
- No. seats or carrying capacity / Nombre de places ou C.C.:** 2
- Equipment / Équipement:** n/a
- Spare tyres / Pneus de rechange:** 0
- Other particulars / Divers / Équipement Back:** Fog & driving lights, crash bars, guards & plates

The forms also include fields for the importer's name, address, and signature, and a section for the Canadian Automobile Association (CAA) with CPD no. Bes-780426 and MAR 0 1 2005. A red circular stamp with 'IN OK' is stamped on each form. A blue arrow points from the top right to the 'Entry Stamp' area on the first form, and another blue arrow points from the bottom right to the 'Entry Certificate' area on the second form.





# Carnet Process - Exit

- Stamp and sign exit stamp area
- Stamp and remove exit certificate

**IN OK** **OUT OK**

**OUT OK**



# Carnet Process - Exit

- Exit certificate is retained @ border



# Carnet Process - Exit

- Exit stamp is critical



You MUST get this stamp!



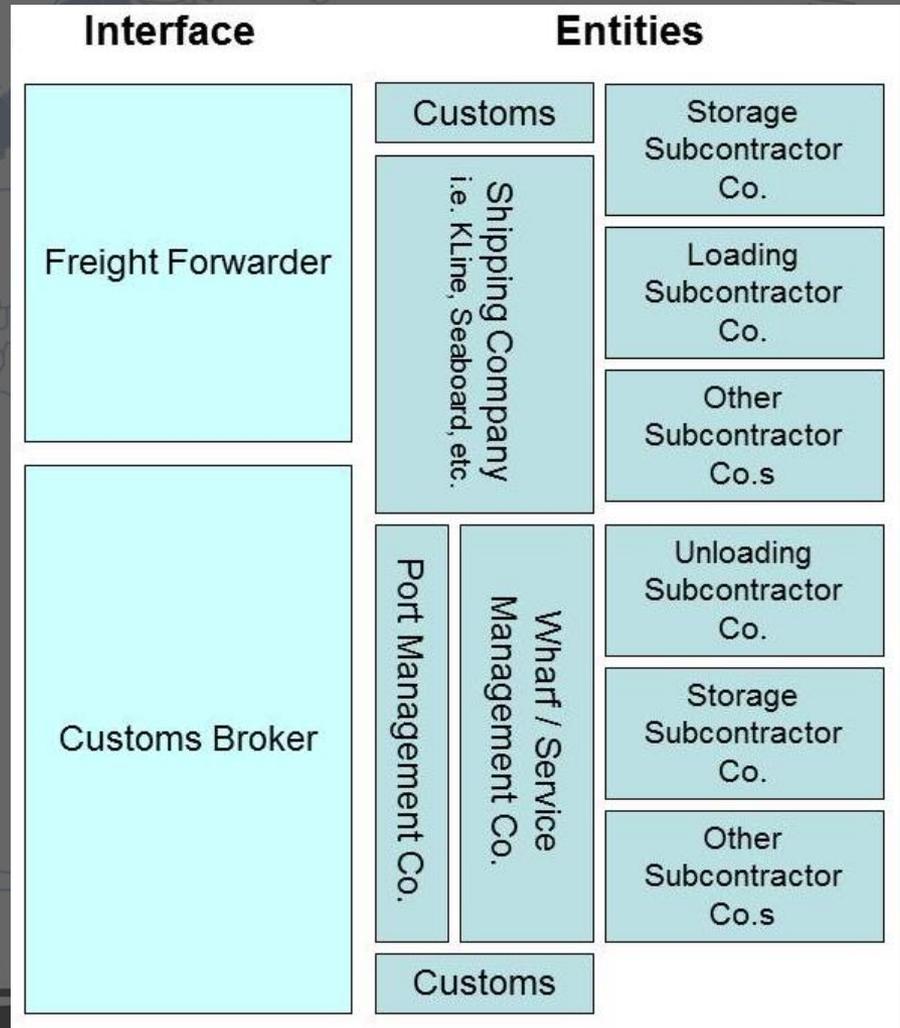
# Carnet Process - Return

- All entry and exit stamps and signatures must be present
- Must show exit from all countries
- Must show return to home country
- Bond is refunded when Carnet is returned



# The Players

- Freight Forwarder
- Customs Broker
- Translator
- Fixer



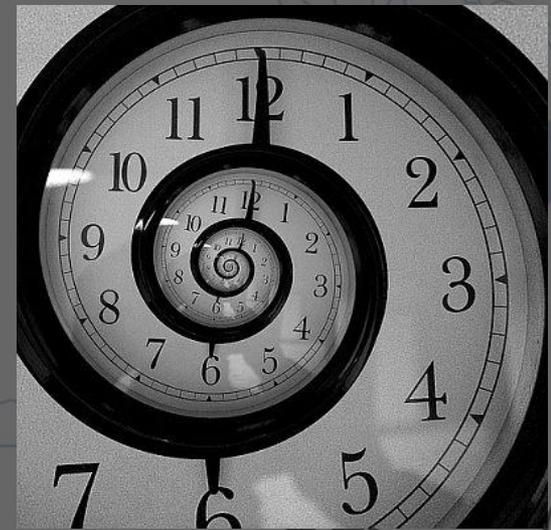
# Preparing for Shipping

- Wash
- All necessary rigging
- Lock(s)
- Strip cab for RoRo or Flat Rack
- Photos of all labels and tracking numbers



# Waiting for Vehicle Arrival

- Meet your customs broker
- Confirm documents and copies
- Scout the docks and all required locations
- Scout provisioning points
- Pre-run your exit route
- Stockpile cash



# Vehicle Arrival

- Confirm status and process with your customs broker
- Be available for documents, questions, signatures and cash
- Be patient, delays are common



# Dealing With Damage

- Document with photos
- Obtain signed responsibility
- Establish paper trail
- Communicate with insurer prior to exit
- Patience



# Costs

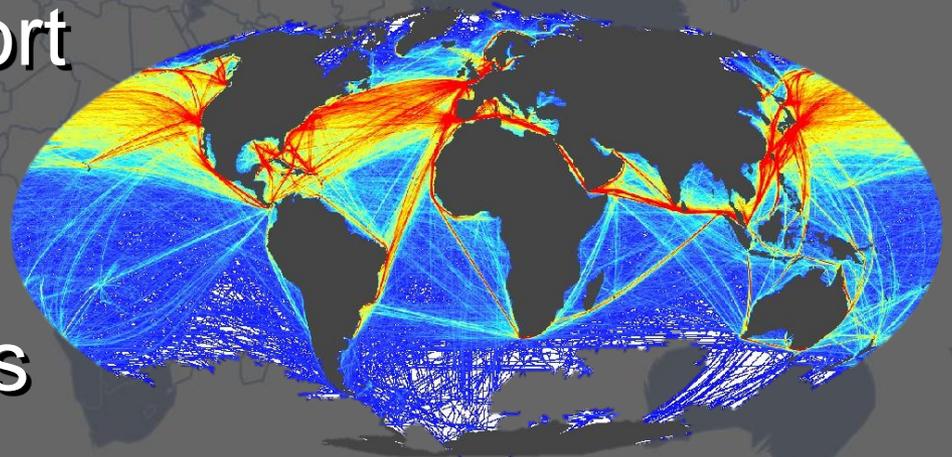
- Vary widely
  - Route
  - Method
- Lowest costs
  - High volume route
  - Container

<b>LUFTHANSA CARGO</b>	
	
020574818300001	
Air Waybill No	
<b>020-57481830</b>	
Destination	Total No. Of Pieces
<b>LAX</b>	<b>1/1</b>
Departure	Custom Decl. Form
<b>IST</b>	
House Air Waybill	0001
<b>04-00353</b>	<b>1/1</b>
<i>S Sistem Logistics Services - Istanbul Export Warehouse <a href="http://www.ssystem.com.tr">www.ssystem.com.tr</a></i>	



# Routes

- Avoid transshipment
- Drive to a major port to obtain a direct route
- High volume routes have lowest costs and most options / suppliers



# Top 20 World Ports

Rank	Port	Country	Rank	Port	Country
1	Singapore	Singapore	11	Hamburg	Germany
2	Shanghai	China	12	Kaohsiung	Taiwan
3	Hong Kong	China	13	Antwerp	Belgium
4	Shenzhen	China	14	Tianjin	China
5	Busan	South Korea	15	Port Kelang	Malasyia
6	Dubai Ports	UAE	16	Los Angeles	US
7	Ningbo	China	17	Long Beach	US
8	Guangzhou	China	18	Bremen/Bremerhaven	Germany
9	Rotterdam	Netherlands	19	Tanjung Pelepas	Malasyia
10	Qingdao	China	20	New York/New Jersey	US



# Payment Terms

- Domestically, you pay in advance
  - Cashier's check
  - Wire transfer
- Overseas, you pay in cash
  - Local currency
  - Requires multiple days to stockpile from ATMs



# Insurance

- Your domestic policy does not cover shipping
- Standard shipping insurance is total loss only
- Supplemental shipping insurance is required for full coverage
- Read and understand the terms and conditions



# Which is Total Loss?



# Which is Total Loss?



# Which is Total Loss?



# Summary

- Be organized, researched and prepared
- Get multiple quotes
- Use reputable suppliers
- Ship by container
- Freight forwarders & customs brokers are worth the money



# Why Ship?



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