

IP Pricing by Model

IP 26			IP26 MkII			IP 27			IP 29			IP 31			IP 32			IP 320		
Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-
1980	24,900		1982	34,950		1984	41,950		1991	84,950		1984	61,950		1990	89,950		1998	144,950	
1981	28,900	16.1%	1983	36,950	5.7%	1985	43,950	4.8%	1992	89,950	5.9%	1985	61,950	0.0%	1991	103,950	15.6%	1999	149,950	3.4%
1982	31,900	10.4%				1986	46,950	6.8%	1993	94,950	5.6%	1986	66,950	8.1%	1992	112,950	8.7%	2000	159,950	6.7%
						1987	47,950	2.1%	1994	98,950	4.2%	1987	68,950	3.0%	1993	119,950	6.2%	2001	166,950	4.4%
						1988	51,950	8.3%	1995	99,950	1.0%	1988	73,950	7.3%	1994	124,950	4.2%	2002	174,950	4.8%
						1989	54,950	5.8%	1996	104,950	5.0%	1989	77,950	5.4%	1995	129,950	4.0%			
						1990	59,950	9.1%	1997	109,950	4.8%				1996	134,950	3.8%			
						1991	62,950	5.0%												
						1992	65,950	4.8%												
Averages	28,567	13.2%	Averages	35,950	5.7%	Averages	52,950	5.8%	Averages	97,664	4.4%	Averages	68,617	4.7%	Averages	116,664	7.1%	Averages	159,350	4.8%
\$ Per Model Foot (PMF):	1,099		\$ Per Model Foot (PMF):	1,383		\$ Per Model Foot (PMF):	1,961		\$ Per Model Foot (PMF):	3,368		\$ Per Model Foot (PMF):	2,213		\$ Per Model Foot (PMF):	3,646		\$ Per Model Foot (PMF):	4,980	
Average \$ in 1980 \$:	32,138		Average \$ in 1980 \$:	44,880		Average \$ in 1980 \$:	79,562		Average \$ in 1980 \$:	185,254		Average \$ in 1980 \$:	98,220		Average \$ in 1980 \$:	215,476		Average \$ in 1980 \$:	348,790	
\$ PMF in 1980 \$:	1,236		\$ PMF in 1980 \$:	1,726		\$ PMF in 1980 \$:	2,947		\$ PMF in 1980 \$:	6,388		\$ PMF in 1980 \$:	3,168		\$ PMF in 1980 \$:	6,734		\$ PMF in 1980 \$:	10,900	
Average \$ in 2005 \$:	67,233		Average \$ in 2005 \$:	80,174		Average \$ in 2005 \$:	104,628		Average \$ in 2005 \$:	154,478		Average \$ in 2005 \$:	140,468		Average \$ in 2005 \$:	190,348		Average \$ in 2005 \$:	205,520	
\$ PMF in 2005 \$:	2,586		\$ PMF in 2005 \$:	3,084		\$ PMF in 2005 \$:	3,875		\$ PMF in 2005 \$:	5,327		\$ PMF in 2005 \$:	4,531		\$ PMF in 2005 \$:	5,948		\$ PMF in 2005 \$:	6,422	
Total Hulls:	29		Total Hulls:	46		Total Hulls:	243		Total Hulls:	64		Total Hulls:	262		Total Hulls:	120		Total Hulls:	54	
% of IP Total Hulls:	1.5%		% of IP Total Hulls:	2.3%		% of IP Total Hulls:	12.3%		% of IP Total Hulls:	3.2%		% of IP Total Hulls:	13.2%		% of IP Total Hulls:	6.1%		% of IP Total Hulls:	2.7%	

Sources: IP \$: Island Packet Yachts, www.ipy.com  
 IP Hulls: Island Packet Yachts, www.ipy.com  
 CPI: ftp://ftp.bls.gov/pub/special.requests/cpi/cpiat.txt

Notes: Average \$ in 1980 \$ and 2005 \$ calculations use the midpoint year in the model production run for the constant 1980 \$ and constant 2005 \$ lookup multiplier.

Year	US CPI % +/-	1980 constant \$	Half Calcs. 1982.5	Year i.e.	2005 constant \$	Half Calcs. 1982.5	Year i.e.
1980	12.5%	1.00	1.06		2.48	2.42	
1981	8.9%	1.13	1.18		2.35	2.30	
1982	3.8%	1.23	1.25		2.25	2.23	
1983	3.8%	1.27	1.30		2.21	2.18	
1984	3.9%	1.32	1.35		2.16	2.13	
1985	3.8%	1.37	1.40		2.11	2.08	
1986	1.1%	1.42	1.43		2.05	2.05	
1987	4.4%	1.44	1.47		2.04	2.01	
1988	4.4%	1.50	1.54		1.98	1.94	
1989	4.6%	1.57	1.60		1.91	1.87	
1990	6.1%	1.64	1.69		1.84	1.79	
1991	3.1%	1.74	1.77		1.74	1.71	
1992	2.9%	1.79	1.82		1.68	1.66	
1993	2.7%	1.85	1.87		1.63	1.61	
1994	2.7%	1.90	1.92		1.58	1.56	
1995	2.5%	1.95	1.97		1.53	1.51	
1996	3.3%	2.00	2.03		1.48	1.45	
1997	1.7%	2.06	2.08		1.42	1.40	
1998	1.6%	2.10	2.11		1.38	1.36	
1999	2.7%	2.13	2.16		1.35	1.32	
2000	3.4%	2.19	2.23		1.29	1.25	
2001	1.6%	2.26	2.28		1.22	1.20	
2002	2.4%	2.30	2.33		1.18	1.15	
2003	1.9%	2.35	2.38		1.12	1.10	
2004	3.3%	2.40	2.44		1.08	1.04	
2005		2.48			1.00		

Model	PMF in 2005 \$	Average Cost in 2005 \$
IP 26	2,586	67,233
IP26 MkII	3,084	80,174
IP 27	3,875	104,628
IP 29	5,327	154,478
IP 31	4,531	140,468
IP 32	5,948	190,348
IP 320	6,422	205,520
IP 35	6,343	222,011
IP 350	7,062	247,155
IP 37	6,988	258,549
IP 370	7,093	262,444
IP 38	6,778	257,551
IP 380	7,567	287,564
IP 40	7,674	306,974
IP 420	9,042	379,749
IP 44	8,892	391,238
IP 445	10,908	479,950
IP 45	8,713	392,091
IP 485	12,200	585,581

Model	Total Model Hulls to Date	% of Total IP Monohulls to date
IP 26	29	1.5%
IP26 MkII	46	2.3%
IP 27	243	12.3%
IP 29	64	3.2%
IP 31	262	13.2%
IP 32	120	6.1%
IP 320	54	2.7%
IP 35	178	9.0%
IP 350	141	7.1%
IP 37	60	3.0%
IP 370	48	2.4%
IP 38	188	9.5%
IP 380	169	8.5%
IP 40	137	6.9%
IP 420	110	5.5%
IP 44	35	1.8%
IP 445	15	0.8%
IP 45	44	2.2%
IP 485	39	2.0%

Model Foot Segment	Total Hulls to Date	Estimated Average Cost in 2005 \$
< 30	382	101,628
30 - 35	755	201,100
36-40	602	274,617
41-45	204	410,757
45-50	39	585,581

**IP Monohull Pricing by Model**

IP 35			IP 350			IP 37			IP 370			IP 38			IP 380			IP 40		
Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-
1989	106,950		1997	159,950		1995	165,950		2004	244,950		1986	109,950		1999	209,950		1994	189,950	
1990	121,950	14.0%	1998	167,950	5.0%	1996	174,950	5.4%	2005	259,950	6.1%	1987	114,950	4.5%	2000	219,950	4.8%	1995	199,950	5.3%
1991	126,950	4.1%	1999	176,950	5.4%	1997	182,950	4.6%				1988	123,950	7.8%	2001	228,950	4.1%	1996	210,950	5.5%
1992	132,950	4.7%	2000	189,950	7.3%	1998	189,950	3.8%				1989	128,950	4.0%	2002	241,950	5.7%	1997	218,950	3.8%
1993	139,950	5.3%	2001	211,950	11.6%							1990	144,950	12.4%	2003	249,950	3.3%	1998	226,950	3.7%
1994	149,950	7.1%	2002	217,950	2.8%							1991	149,950	3.4%	2004	268,950	7.6%	1999	239,950	5.7%
												1992	156,950	4.7%				2000	249,950	4.2%
												1993	169,950	8.3%						
<b>Averages</b>	<b>129,783</b>	<b>7.1%</b>	<b>Averages</b>	<b>187,450</b>	<b>6.4%</b>	<b>Averages</b>	<b>178,450</b>	<b>4.6%</b>	<b>Averages</b>	<b>252,450</b>	<b>6.1%</b>	<b>Averages</b>	<b>137,450</b>	<b>6.5%</b>	<b>Averages</b>	<b>236,617</b>	<b>5.1%</b>	<b>Averages</b>	<b>219,521</b>	<b>4.7%</b>
<b>\$ Per Model Foot (PMF):</b>	<b>3,708</b>		<b>\$ Per Model Foot (PMF):</b>	<b>5,356</b>		<b>\$ Per Model Foot (PMF):</b>	<b>4,823</b>		<b>\$ Per Model Foot (PMF):</b>	<b>6,823</b>		<b>\$ Per Model Foot (PMF):</b>	<b>3,617</b>		<b>\$ Per Model Foot (PMF):</b>	<b>6,227</b>		<b>\$ Per Model Foot (PMF):</b>	<b>5,488</b>	
<b>Average \$ in 1980 \$:</b>	<b>229,449</b>		<b>Average \$ in 1980 \$:</b>	<b>404,902</b>		<b>Average \$ in 1980 \$:</b>	<b>362,201</b>		<b>Average \$ in 1980 \$:</b>	<b>615,719</b>		<b>Average \$ in 1980 \$:</b>	<b>220,577</b>		<b>Average \$ in 1980 \$:</b>	<b>539,806</b>		<b>Average \$ in 1980 \$:</b>	<b>452,797</b>	
<b>\$ PMF in 1980 \$:</b>	<b>6,556</b>		<b>\$ PMF in 1980 \$:</b>	<b>11,569</b>		<b>\$ PMF in 1980 \$:</b>	<b>9,789</b>		<b>\$ PMF in 1980 \$:</b>	<b>16,641</b>		<b>\$ PMF in 1980 \$:</b>	<b>5,805</b>		<b>\$ PMF in 1980 \$:</b>	<b>14,205</b>		<b>\$ PMF in 1980 \$:</b>	<b>11,320</b>	
<b>Average \$ in 2005 \$:</b>	<b>222,011</b>		<b>Average \$ in 2005 \$:</b>	<b>247,155</b>		<b>Average \$ in 2005 \$:</b>	<b>258,549</b>		<b>Average \$ in 2005 \$:</b>	<b>262,444</b>		<b>Average \$ in 2005 \$:</b>	<b>257,551</b>		<b>Average \$ in 2005 \$:</b>	<b>287,564</b>		<b>Average \$ in 2005 \$:</b>	<b>306,974</b>	
<b>\$ PMF in 2005 \$:</b>	<b>6,343</b>		<b>\$ PMF in 2005 \$:</b>	<b>7,062</b>		<b>\$ PMF in 2005 \$:</b>	<b>6,988</b>		<b>\$ PMF in 2005 \$:</b>	<b>7,093</b>		<b>\$ PMF in 2005 \$:</b>	<b>6,778</b>		<b>\$ PMF in 2005 \$:</b>	<b>7,567</b>		<b>\$ PMF in 2005 \$:</b>	<b>7,674</b>	
<b>Total Hulls:</b>	<b>178</b>		<b>Total Hulls:</b>	<b>141</b>		<b>Total Hulls:</b>	<b>60</b>		<b>Total Hulls to Date:</b>	<b>48</b>		<b>Total Hulls:</b>	<b>188</b>		<b>Total Hulls:</b>	<b>169</b>		<b>Total Hulls:</b>	<b>137</b>	
<b>% of IP Total Hulls:</b>	<b>9.0%</b>		<b>% of IP Total Hulls:</b>	<b>7.1%</b>		<b>% of IP Total Hulls:</b>	<b>3.0%</b>		<b>% of IP Total Hulls:</b>	<b>2.4%</b>		<b>% of IP Total Hulls:</b>	<b>9.5%</b>		<b>% of IP Total Hulls:</b>	<b>8.5%</b>		<b>% of IP Total Hulls:</b>	<b>6.9%</b>	

Age in Years	Hulls to Date	Estimated Average Cost in 2005 \$
> 20 (pre 87)	311	103,957
15-20 (87-91)	516	177,704
10-14 (92-96)	427	238,930
5-9 (97-01)	434	285,809
0-4 (02-05)	294	339,184

Model	Number of Years Produced	Average Model Age
IP 26	3	24.0
IP26 MkII	2	22.5
IP 27	9	17.0
IP 29	7	11.0
IP 31	6	18.5
IP 32	7	12.0
IP 320	5	5.0
IP 35	6	13.5
IP 350	6	5.5
IP 37	4	8.5
IP 370	2	0.5
IP 38	8	15.5
IP 380	6	3.5
IP 40	7	8.0
IP 420	6	2.5
IP 44	5	11.0
IP 445	1	0.0
IP 45	5	7.0
IP 485	3	1.0

IP Pricing by Model

IP 420			IP 44			IP 440			IP 445			IP 45			IP 485		
Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-	Year	List \$	% +/-
2000	294,950		1992	239,950		2006	429,950		2005	479,950		1996	264,950		2003	498,950	
2001	306,950	4.1%	1993	249,950	4.2%							1997	274,950	3.8%	2004	538,950	8.0%
2002	319,950	4.2%	1994	239,950	-4.0%							1998	284,950	3.6%	2005	589,950	9.5%
2003	329,950	3.1%	1995	246,950	2.9%							1999	289,950	1.8%			
2004	346,950	5.2%	1996	259,950	5.3%							2000	304,950	5.2%			
2005	379,950	9.5%															
<b>Averages</b> 329,783 5.2%			<b>Averages</b> 247,350 2.1%			<b>Averages</b> 429,950			<b>Averages</b> 479,950			<b>Averages</b> 283,950 3.6%			<b>Averages</b> 542,617 8.7%		
<b>\$ Per Model Foot (PMF):</b> 7,852			<b>\$ Per Model Foot (PMF):</b> 5,622			<b>\$ Per Model Foot (PMF):</b> 9,772			<b>\$ Per Model Foot (PMF):</b> 10,908			<b>\$ Per Model Foot (PMF):</b> 6,310			<b>\$ Per Model Foot (PMF):</b> 11,305		
<b>Average \$ in 1980 \$:</b> 767,423			<b>Average \$ in 1980 \$:</b> 469,184			<b>Average \$ in 1980 \$:</b> 1,065,659			<b>Average \$ in 1980 \$:</b> 1,189,587			<b>Average \$ in 1980 \$:</b> 595,647			<b>Average \$ in 1980 \$:</b> 1,301,946		
<b>\$ PMF in 1980 \$:</b> 18,272			<b>\$ PMF in 1980 \$:</b> 10,663			<b>\$ PMF in 1980 \$:</b> 24,220			<b>\$ PMF in 1980 \$:</b> 27,036			<b>\$ PMF in 1980 \$:</b> 13,237			<b>\$ PMF in 1980 \$:</b> 27,124		
<b>Average \$ in 2005 \$:</b> 379,749			<b>Average \$ in 2005 \$:</b> 391,238			<b>Average \$ in 2005 \$:</b> 429,950			<b>Average \$ in 2005 \$:</b> 479,950			<b>Average \$ in 2005 \$:</b> 392,091			<b>Average \$ in 2005 \$:</b> 585,581		
<b>\$ PMF in 2005 \$:</b> 9,042			<b>\$ PMF in 2005 \$:</b> 8,892			<b>\$ PMF in 2005 \$:</b> 9,772			<b>\$ PMF in 2005 \$:</b> 10,908			<b>\$ PMF in 2005 \$:</b> 8,713			<b>\$ PMF in 2005 \$:</b> 12,200		
<b>Total Hulls:</b> 110			<b>Total Hulls:</b> 35			<b>Total Hulls to Date:</b> -			<b>Total Hulls to Date:</b> 15			<b>Total Hulls:</b> 44			<b>Total Hulls to Date:</b> 39		
<b>% of IP Total Hulls:</b> 5.5%			<b>% of IP Total Hulls:</b> 1.8%			<b>% of IP Total Hulls:</b> 0.0%			<b>% of IP Total Hulls:</b> 0.8%			<b>% of IP Total Hulls:</b> 2.2%			<b>% of IP Total Hulls:</b> 2.0%		

[Click here to return to the IP Survey Results](#)

Compiled by: [Douglas Hackney](#)  
 Publish Date: 5/19/2005

**All Monohull Sail Models**

Total Hulls to Date: 1,982